HIGHPOINT
LAW OFFICES PC

PRE-CONSULTATION GUIDE

Are you in the right place?

HighPoint Law Offices is dedicated to helping individuals and families navigate estate planning and estate administration, elder care planning, and legacy protection with clarity, confidence, and compassionate support. Our practice is focused on protecting what matters most and making the planning process simple and stress-free, for every kind of family.

We help clients with:

- **Estate and Tax Planning** — wills, trusts, and comprehensive legacy planning designed to honor your wishes and protect your loved ones as tax-efficiently as possible
- **Dementia and Long-Term Care Planning** — asset protection, Medicaid planning, and strategies for covering the cost of long-term care
- **Probate and Trust Administration** — guiding families through the probate process and handling every legal detail so they can focus on healing
- **Special Needs Planning** — customized trusts that protect your loved one's future without risking access to vital public benefits
- **Business Planning** — from startup structure to smooth succession, helping you protect what you've built

*If you're looking for help in any of these areas, **you're in the right place**.*

If your matter involves litigation, criminal defense, immigration, or falls outside of our scope of services, we kindly ask that you cancel or reschedule your consultation. Your time matters, and we want every conversation to be focused on situations we can truly help with.

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Why clients choose HighPoint Law Offices

Estate planning isn't just a legal process—it's about your family, your values, and your peace of mind.

You deserve an attorney who:

- Listens carefully and takes the time to understand your situation
- Explains things clearly, without legal jargon
- Approaches every conversation with compassion and patience
- Helps you move forward with confidence

At HighPoint Law Offices, we pride ourselves on:

- Over 25 years of guiding families through estate planning and administration
- Warm, personalized service for families of all kinds
- Thoughtful strategies that reflect your goals and values
- A Purposeful Planning approach that goes beyond documents
- Ongoing support through our ACE Client Care™ program

Our goal is not just to create documents—it's to help you build a plan that truly protects your family.

The HighPoint Law Promise

Protection in times of prosperity.
Security in times of uncertainty.
Comfort in times of crisis.

Our work is guided by core values:

- **Compassionate Care** — every family deserves to be heard, respected, and supported
- **Precision** — thoughtful planning and careful execution
- **Clarity** — we explain your options in plain English and guide you every step of the way
- **Lifelong Relationships** — through our ACE Client Care program, we stay by your side as life evolves
- **Community** — deeply invested in the families and communities we serve

When you work with HighPoint Law Offices, you're not just hiring an attorney—you're gaining a trusted advisor for life.

What to expect from your consultation

Your consultation is a focused, supportive conversation designed to bring clarity to your situation. **During the meeting, we'll discuss:**

- Your family structure, goals, and values
- Your current planning (if any)
- Your concerns around incapacity, asset protection, long-term care, or legacy
- Whether a will, trust, or other planning strategy is right for you
- Transparent pricing and next steps

There is no pressure—just clear guidance and an honest assessment of how we can help.

By the end of the session, you'll understand:

- Whether we're the right firm for your needs
- What options are available
- What moving forward would look like

How to prepare for your consultation

To make the most of your time, consider:

- ✓ Writing down your questions and concerns
- ✓ Gathering any existing estate documents (if applicable)
- ✓ Thinking about who you want in key roles (trustees, executors, beneficiaries, guardians)
- ✓ Noting any family dynamics that may be important—blended families, special needs, business interests, long-term care concerns, etc.
- ✓ Complete your Personal Information Packet and bring it to your consultation

You don't need everything perfectly organized—the consultation is meant to guide you, not overwhelm you.

Thank you for considering HighPoint Law Offices

We appreciate the opportunity to help you protect what matters most. Whether you move forward with our firm or simply gain clarity during your consultation, we're honored you chose to speak with us.